Curriculum Vitae

1. PERSONAL PARTICULARS:

Full Name: Cyril James Michau Clarke

Date of Birth: 6 November 1953 **Citizenship**: South African Citizen

Marital Status: Married Miranda P Barnard on 31 December 1976

Family: Daughter: Ansu Clarke: Born: 5 October 1983

Son: Cyril-James Daniël Clarke: Born: 23 March 1986

Religion: Christian Health: Excellent Criminal Record: None Communicative Ability:

| LANGU | READ | SPE | WRI |
|---------------|--------------|----------|----------|
| AGE | | AK | TE |
| English | Excellent | Excellen | Excellen |
| | | t | t |
| Afrikaans | Excellent | Excellen | Excellen |
| | | t | t |
| Dutch/Flemish | Very Good | Good | Average |
| | Good | | |

Residential Address: 18 Klein Karoo Street, Oudtshoorn **Postal Address**: 18 Klein Karoo Street, Oudtshoorn, 6620

Contact Numbers: Tel.: 044 279 1330

Mobile: 083 384 0766

Email Address: cyril@mweb.co.za

2. EDUCATION & TRAINING:

1971: Passed Senior Certificate Examination: Hofmeyr High School, Hofmeyr

1972: **Compulsory Military Training**: Several Bases of the South African Defence Force,

South Africa

1975: Obtained **Advanced Speech and Drama Certificate** (medium: English) as well as a

"Gevorderd Spraak- en Drama Sertifikaat" (medium: Afrikaans) at PEDAK Drama

Studio (Port Elizabeth) through University of South Africa, Pretoria

1977: Obtained **Final Speech and Drama Certificate** (medium Afrikaans) at PEDAK Drama

Studio (Port Elizabeth) through University of South Africa, Pretoria

1979: Obtained **BA Degree** (majoring in English & Afrikaans – Dutch): University of Port

Elizabeth, Port Elizabeth

1980: Passed **Section Leaders' Course**: South African Defence Force, Port Elizabeth

1981: Obtained **Higher Education Diploma** (majoring in Language Education): University of

South Africa, Pretoria

1982: Passed **Platoon Commanders' Course**: South African Defence Force, Kimberley

1985: Completed an **ATKV Directors' / Producers' Course**: Drama Department: University

of Stellenbosch, Stellenbosch

1990: Obtained **B. Ed. Degree** (Specialising in Educational Management – particularly

Human Resources aspects of this management field): University of South Africa,

Pretoria

1991: Completed a seven day course in the **Presentation of Multi-cultural Adventure and**

Leadership Camps led by Dr. B Wiid: Interchange Foundation: University of

Stellenbosch, Stellenbosch

1992: Completed an **MS-WORKS Computer Course**: Teachers' Centre, Oudtshoorn

1994: Obtained **M. Ed Degree** (Educational Management): University of South Africa,

Pretoria.

It

Summary of Master's Study as submitted to Master's Abstracts: TITLE OF THESIS: Negotiation as Education Management Skill

WRITTEN BY: CJM Clarke

FOR THE DEGREE: Master of Education IN THE SUBJECT: Educational Management

SUPERVISOR: Professor C van Wyk

SUMMARY: The summary investigates the extent to which effective educational

managers need to employ negotiation as a vital education management skill.

examines the present nature of schools as educational organisations primarily through the political model of educational management. Furthermore, the essence,

styles and methods of the negotiation process are researched and described.

The investigation proves conclusively that negotiation is one of the most successful

methods of reaching a mutually acceptable outcome in various conflict situations

within an educational organisation. It also becomes evident that negotiation is

bound to become increasingly important to the effective management of educational organisations in the future, and that it is imperative that educational

managers need to be trained and experienced negotiators.

The study concludes with recommendations regarding the training of educational

managers as negotiators and offers suggestions concerning the need for further

research in this field.

3. HISTORY OF EMPLOYMENT AND EXPERIENCE:

| DATES | OCCUPATION / EXPERIENCE | FULL- TIME PART- TIME | FIRM / BUSINESS | PLACE |
|-------------------------------|--|--------------------------------|---|--------------------------------------|
| Sept 2010 - 2011 | Freelance Translator, Broadcaster and News Reader | Full-Time | Translator: KKNK Broadcaster: South Cape FM (Community Radio Station) | Oudtshoorn |
| June 2005 - August 2010 | Marketing Manager [CEO] | Full-Time | Greater Oudtshoorn Tourism | Oudtshoorn |
| 2009 | Member: Organising Committee of the Klein Karoo Klassique Festival (of Classical Music, Klein Karoo Cuisine & Klein Karoo Wines) | Part-Time | Barrow Family Trust | Oudtshoorn |
| 1993 – May 2005 | Head of Department (English) : English First & Second Language HG: Stds 6 - 10 | Full-Time | Langenhoven Gimnasium | Oudtshoorn |
| 1994 – 1998 | Member Organising Staff of the Klein Karoo National Arts Festival (Jointly responsible for training and organising All Front of House Staff) | Part-time | Klein Karoo National Arts Festival | Oudtshoorn |
| 1995 –1998 | Lecturer: (Sections: School Management, Personnel Management & Research Methodology) to part-time students – practicing teachers | Part-Time | PE Technicon: Saasveld Campus | George |
| 1996 – 2001 | Broadcaster: Responsible for Schools' Programmes, Arts Programme, Several Musical Programmes & News reading in Afrikaans and English | Part-Time | South Cape Stereo (Community Radio Station) | Oudtshoorn |
| 1998 - 1999 | Tourism Marketer: Responsible for marketing Rosenhof Country Lodge*****; Riempie Estate Hotel**** & Queen's Hotel****. Marketed nationally & internationally | Part-time | Barrow Family Trust | Oudtshoorn |
| 1986 -1992 | Head of Department (English): Responsible for English First & Second Language HG: Stds 6 – 10 | Full-Time | At various Adventure Centres & Conference Centres | Garden Route & Klein Karoo Region |
| 1990 - 1992 | Lecturer: English Second Language SG & HG to N1 Students | Part-Time | Oudtshoorn Technical College | Oudtshoorn |
| 1982 - 1985 | Teacher: English First & Second Language | Full-time | Outeniqua High School | George |

| | HG & Drama Practical: Stds 6 – 10 | | | |
|-------------|---|-----------|-----------------------|-----------|
| 1978 - 1981 | Teacher: English Second Language HG to Stds 6 – 10 | Full-Time | Carnarvon High School | Carnarvon |

4. OTHER NOTEWORTHY ACHIEVEMENTS:

Translated the English texts of the following plays to Afrikaans:

| Original Title | Translated Title |
|------------------------|-----------------------------|
| Cabbages | Koolkoppe |
| The Story of King | Die Boekrol |
| Josiah | |
| The Happy Journey | Die Vrolike Reis |
| Victory for the Strong | Oorwinning van die Sterkste |

Adjudicating at Eistedfodds and Play Festivals:

| Date | Position | Event | Where |
|-------------|---|-------------------|-------------------------------|
| 1989 - 1993 | Chief Adjudicator | One-Act Play | South Cape Teachers' College: |
| | | Festival | Oudtshoorn |
| 1989 - 1993 | Adjudicator: Section: Speech & Drama | George Arts | George |
| | | Festival | |
| 1994 - 1999 | Chief Adjudicator | Festival of Arts | George Society of Arts: |
| | | | George |
| October | Adjudicator: Choral Speech & Recitation | Plett-Knysna Arts | Knysna |
| 2000 | | Festival | |
| August | Co-Adjudicator (with Johan Esterhuizen of University of | Logan Play | Fraserburg |
| 2001 | Stellenbosch Drama Department) | Festival | |

Publication of Tourism Articles Written by Me with Photographs Taken by Me:

| Date | Publication | Page | Title: Article |
|---------------------------|---|------------|--|
| | | Numbers | |
| September / November 2005 | DRIVE OUT | p. 133 | Featured Trails: Minwater Eco Adventures |
| May 2007 | TOURISM@OUDTSHO ORN (12 page full-colour newspaper to hand out at INDABA 2007 | p. 2 - 12 | Several articles on all tourism aspects of Oudtshoorn |
| May 2008 | TOURISM@OUDTSHO ORN (12 page full-colour newspaper to hand out at INDABA 2008 | p. 2 – 12 | Several articles on all tourism aspects of Oudtshoorn |
| Autumn Edition: 2009 | HAMBAKAHLE: The Travel Magazine | p. 12 | Gamkaskloof: One Hell of a place |
| August 2009 | ANYWHERE ANYTIME | p. 90 - 91 | Gamkaskloof: O hell, O paradise! |
| Wnter Edition: 2009 | HAMBAKAHLE: The Travel Magazine | p. 14 | Gamkaskloof: The Good People in The Hell |

Leadership Positions Filled:

1974: Chairperson of Afrikaans Literary Society: University of Port Elizabeth.

1984 – 1985: Subject Head: English First Language HG

1986 – 2005: **Head of Department**: English First Language HG & English Second Language HG &

SG

1991 – 1992: Officer Commanding: Cadet Section at Secondary School

1997: **Manager/Organiser** of all Front of House services for Klein Karoo National Arts Festival

1998: Manager/ Organiser for the "Voorbrandfees" (one week prior to KKNK several

productions that performed during the KKNK were taken to venues throughout the region

for free performances to the under-priviledged)

1998: Chairperson: Cango Choir Committee

2005 – 2010: Marketeer/Manager: Greater Oudtshoorn Tourism Bureau

5. SKILLS I OFFER TO POSITION APPLIED FOR:

- Five years' experience in working with national and international tourism role players (consumers and trade).
- An obvious enthusiasm for the job at hand in order to deliver the best service possible.
- A very good sense of responsibility.
- The ability to communicate well with people of different nationalities on any level
- A very good competency regarding TV, radio, magazine interviews.
- Six years' experience of the pitching for and organising of events and conferences.
- Five years' experience in annual marketing planning within a given (sometimes very limited) budget.
- Six years' experience in planning, organising and executing programmes for trade and media visitors.
- Six years' experience in all aspects of tourism marketing.
- Maintaining good relationships with members and organisation of membership evenings in order to keep members informed and to supply feedback.
- Monthly newsletters to all contacts and members in order to keep all role players informed about what is planned and done.
- Excellent English and Afrikaans writing and communication skills and the will to try to communicate with contacts in their own language on a very basic level.
- The proven ability to write and publish tourism related magazine articles.
- Six years' experience of promoting a range of products competently and professionally.
- Maintaining good contact and communicative relationships with the media.
- Played a meaningful part in co-operative tourism matters on a local, regional, provincial, national and international level.
- Displayed good return on investment level throughout the five years in tourism marketing.
- Displayed good brand ambassador skills while employed by the region.
- Have very good training in negotiation and human resources management fields.
- Displayed very good presenter's and public speaking skills.
- Six years' experience in collecting, collating and interpreting local, regional, provincial, national and international tourism statistics.
- Six years' experience in planning, organising trips to national and international tourism markets, expos and road shows and attending these.
- Did post-graduate management training which supplied a very practical knowledge and background on managing, organising, leading and control.
- Displayed the ability to plan and work on my own with the responsibility to report fully on plans made and work executed.
- Very good training in conflict management skills.

Here I respectfully refer you back to the relevant sections of the CV above and suggest strongly that you request a complete set of very recent testimonials (not enclosed for the sake of brevity) from me.

6. REFEREES:

Erika Swanepoel: 082 777 9969: Marketer Cape Nature

Gerrie Ferreira: 072 742 4405: Owner Chandelier Game Lodge

Hanneli Slabber: 011 895 3178: SA Tourism: Global Manager: Product

Hazel Jonker: 044 272 4308: Owner Hazel's Homestays **Hettie Weymar**: 028 551 1378: CEO: Ladismith Tourism

Louis Jordaan: 044 279 1285: Owner Minwater Eco Adventures

Olga Mileham: 044 279 2596: Owner Kalika's Restaurant **Pieter Retief**: 044 272 4533: Owner Adley House Guest House